

AHMED BOURAIS



I am a conscientious person who works hard and pays attention to detail. I'm flexible, quick to pick up new skills and eager to learn from others, and I have lots of ideas and enthusiasm.



SPECIALIZATIONS

- Digital Marketing
- Email Marketing
- Sales Funnel
- Content Marketing , Video Marketing
- SEO , SEM , Facebook Ads , Google Ads
- Website Design and a lot more



WORK EXPERIENCE

Sales Consultant & Operation Executive

Score plus Education Institute / UAE 2015- 2018

- Counseling Clients about different Product: IELTS .TOEFL .SAT. ACT. SAT SUB. GRE . GMAT. LANGUAGES...) & Following up with Students and parents and solving their concerns
- Ensure customer loyalty by providing exceptional customer services
- Representing the company at exhibitions, hotels, schools, presentations, and meeting with market leaders and clients.
- Handling assigned administrative responsibilities and much more...

Control Room Coordinator

United Security Group / UAE 2013 - 2015

- Receive phone calls from the staff
- Sending daily reports, weekly, monthly to PSBD. Update staff monthly data.
- Send messages urgent incidents to the competent authorities.

Security Guard

Berkley Security Services/ UAE 2012 - 2014

- Maintains safe and secure environment for customers and employees by patrolling and monitoring premises and personnel.

SKILLS

i'm good at :

- Computer Skills
- MS Office
- Copywriting & Ad design
- WordPress & affiliate marketing
- Research and data analysis
- Effective communication and sociability
- persuasion in negotiation and mediation
- Problem-solving & Critical thinking
- Leadership & Decision-making
- Teamwork skills & Active Listening
- Productivity & organization
- Attention to detail
- Sales & customer service
- Self-motivation & Task delegation
- Public speaking & General business knowledge
- Organizational and planning skills
- Foreign Languages : English , Arabic, French



EDUCATION

- Bachelor's degree in Sociology 2019
- The fundamentals of digital marketing certification 2019
- Security License Diploma 2013
- University Diploma (DEUG) in Sociology 2012
- Diploma in Arbitration -National Arbitrator Second degree 2011
- High School Diploma 2006

I bn Tofail University / Kenitra
Google Digital Garage
Private Security Business Department UAE
I bn Tofail University / Kenitra
Federation of Moroccan FMRF
Mawlay IdrissEl-kbar-College / Ribat Elkhier