

Saïd SOTTOU

Married, 40 years

French – Moroccan Citizen

Avenue la Résistance N 25,P43 Tanger - Maroc

☎ 00 33 755 850 560



☐ Perso : ssottou@gmail.com

[French/English/German/Spanish](#)

Professional Experiences

From October 2019 - to August 2020 Soumitoumo Electric Bordnetz
Electrical Wiring Systems



Plant Head of Quality Management:

Product: Electrical Wiring Looms for VW Group

Main Tasks:

- Responsible for Supplier Quality, Customer Quality, Manufacturing Quality, Project Quality, Quality Management System QMS.
- Head of Quality Management Department and Member of Plant Management Board.
- Product: Chair of FMEA Comity / **Design Review/Critical Characteristics /Lessons Learned.**
- Lead of QRQC Plant Problem Solving Methodology (PDCA/FTA/8D)
- Voice of the Customer in the Plant/customer audits/ Customer Interface.
- Multi-Site Management
- Project Quality Management Implementation according **APQP/PPAP Handbook**
- Budget Management of the Quality DPT (**Headcount/Investment/CPC**)

From August 2017 - to September 2019 Valeo Thermal Climate Control TCC
Thermal Systems Wolfsburg



Regional Operation Platform Quality Manager:

Product: HVAC Systems for electrical Cars

Main Tasks:

Business Development & Sales:

- Analysis of All Customer Requirements during RFQ Phase.
- Responsible for Definition of Quality Compliance Matrix and Agreement with Customer.
- Quality Budget definition and ensure that all Cost related to Quality are taken inside the CAA.

Product Design:

- Quality Management of the Platform from Development to Serial Production (Europe/USA/China)
- Lead Problem Solving Activity QRQC (PDCA/FTA) related to Design Process Failures
- Lead System FMEA Risk Analysis, and Ensure that the Actions defined and put in Place

Process Design:

- Warrant for the Application of **Valeo** Standard (5Axe/CLPP/VRF/QRQC/SRM/StEDE/RPA/LLC)
- Performs process and product audits at any organizational part of the project and reviews all quality related information and requests, agrees and monitors corrective action plans
- Support and Challenge the Process Risk Assessment FMEA & KCC

Supplier Management:

- Ensure the Application of Design Review with Suppliers According **Valeo** Standard.
- Monitor Supplier Quality Performance in Platform (PPM/ PQA IS in SRM/AQP/FDPR)
- Review and Audit the Quality Roadmap of P2 Projects (internal Supplier)
- Monitor and tracking of all Supplier Design Review (Product/Process Maturity)

Customer Management:

- Customer Interface of the Platform for all Quality Topics with VW (BEON/Q-Konkrete)
- Project reporting and Follow up with VW (QPNi Update in VW Portal)
- VOC inside Valeo Project Core Team

Project Management & APQP:

- Quality Roadmap Implementation and Follow up according CLEAN Milestones.
- Ensure Application of Quality Engineering Tools in Project (PPAP/MSA/CPK/FMEA/DFA/SCP)
- Provide Dashboard KPI to the PMC. Monitor the progress of action plans, decide escalations Red Alert and make sure that capitalization by lessons learned and standards are properly done
- Approve the Product & Process Changes in PLM

From Mai 2014 to August 2017

BorgWarner France



Program Quality Manager:

Product: ACM Block DQ 381 for Dual Clutch Transmission DSG (VW Tiguan)

Main Activities:

- Plan, prioritize, set goals, and manage multiple projects in a technical and business environment
- Deployment of the QRQC design & Process to ensure that all Issues are solved in project Phase.
- Analysis of Customer specific Requirements and risk assessment in the project Phase
- Responsible for the design Validation Plan (Product & Process)
- Participate in the Sourcing Comity of Suppliers.
- Define the quality Targets at the early stage of prototype until serial Production.
- Responsible for quality customer validation (APQP/PPAP/MSA/Capability..)
- Validation of all new Manufacturing equipment & Tooling.
- Validation of Product & Process design Change in the Project phase and lead the communication with Customer.
- Participate proactively in Design Review with Suppliers and ensure that Quality Risks are identified and tracked.
- Participate in Process audit of Top Worse Supplier and Follow up of Action Plan with SQA

From October 2011 till Mail 2014

BorgWarner France



VW – Audi Customer & Warranty Quality Manager:

Product: Control Module DL 501 for Dual Clutch Transmission DSG (Audi A4/A5/A6/Q5, Porsche Macan).

Main Activities:

- Pilot the QRQC Design & Process to solve Customer Quality Incidents 0Km vehicles, Field Return und update the 5 Panel's Warranty Reporting.
- Manage, Pilot all Customer Audits, and participate in Supplier Manufacturing Audits.
- Display effective communication skills to support meetings at all levels of the company, including senior leadership
- Attend, Represent the company in Shadentish meeting (PPM) with Customer.

- Lead overall customer communication for plant quality team.
- Negotiation of the Technical Factor “Failure Rate Responsibility” with Customer (Audi Ingolstadt).
- Validation of Product & Process design Change in serial production and lead the communication with Customer.

From February 2011 till July 2011

VIZA Automation



Plant Quality Manager:

Product: Seat Frame Structure J92 Project (Renault Dacia Logan)

Main Activities:

- Manage the Budget of the Quality Department.
- Ensure the Quality Policy and the entire Standard applied and respected.
- Perform, drive all Non Quality Reporting, KPI's and ensure there Optimization.
- Develop training material and train audit staff as necessary to enhance staff system and industry standard knowledge
- Provide Quality leadership in the development/implementation of Standard Operating Procedures.
- Coordination of the non-conformance Meetings with all DPT.
- Responsible for Supplier Quality/Process Quality/Customer Quality in the Plant.
- Direct Assistance of customer inquiry and incidents
- Manage all audit activities (certification, Internal and Customer)
- Make presentations and/or attend customer meetings regarding Quality Performance.
- Promote quality culture and policies by training the workforce in quality principles/objectives to deliver mission success.

From March 2010 till July 2010

Leoni Wiring Systems Bouznika



APU Quality Manager:

Product: Wiring Harness Solution for VW Sharan Project

Main Activities

- Implementation of ISO TS 16949 Requirement.
- Manage the Assembly staff for quality (Supervisors, Quality Technician and Auditors).
- Analyse customer concerns and implement corrective actions based on the 8D Format.
- Analyse the feasibility of Engineering change and ensure there correct implementation.
- Customer Audit and follow up of their Action Plan with the Team.
- Perform internal and external PPM reporting and ensure there optimization.
- Animate and ensure the right application of QRQC.

From Mai 2008 till January 2010

Delphi Packard Electrical / Electronic -automotive



Quality Operation Engineer:

Product: Wiring Harness Solution for Renault BC85 Project (Renault Clio III)

Main Activities

- Advice Staff on the Implementation of Quality Management System Meeting the Requirements of the International Standard for Quality System ISO TS 16949 & ISO 14001.
- Internal Quality PPM Indicators Improvement, Rework, Scrap, Internal and Customer Complaints For: Incoming Inspection, Cutting, Lead Preparation, Assembly.

- Evaluate and analyse Issues Relating to Customer Complaints, Initiate and recommend Corrective Actions Using 8D Format.
- Manage Quality Control and Process Audit Team (Supervisors, Auditors, and Controllers).
- Follow Up With Team of the Requirements of Renault/Nissan APQP/PPAP Standard.
- Renault ASES Audit Preparation with Team, and Implementation of Step up at SOP.
- Process Flow, DFMEA, PFMEA and Process Control Plan Review.
- Product & Process Problem Prevention Analysis Activity for every APQP Phases.
- Product & Process Quality Assessments.
- Review Internal Scrap and Put in Place Corrective Actions.
- Participate with Project Development Team in Lean Manufacturing and Six Sigma Projects.

From October 2002 till Avril 2008

Souriau Connection Technology - Aeronautics

Maintenance and Technical Support:

Product: High Premium Connecting Solutions for aeronautic/Aerospace/Defence Application (Airbus, Boeing, Aerocopter).

Main Activities:

- Implantation, Installation and qualification of New Machines and Process.
- Contribute in the Definition of the Action Plan for Machines Improvements..
- Participate in Lean Continuous Improvement Projects such as (VSM, MBF, FMEA, 5S)
- Ensure Spare Part Purchasing and Management with Tool **mfgpro**.
- Define the Procedures of Safety of the Persons and Equipments.
- Create technical Documents for Audit Certification ISO 9001 V 2000/ EN 9100.
- Update and Report Systematic Maintenance Reporting (DT, UT, MTBF, MTTR).
- Member of Environment Committee in Line.
- Member of TPM Cercle in Line.



Education

University Paris Dauphine

Master of Business Administration (MBA),

Business Administration and Management, General, Executive MBA / Paris – France

2014 - 2016

MBA Program:

- 1 - People, Decisions, Responsibilities
- 2 - Markets, Clients, Financial Resources, Accounts
- 3 - Human Resources, Production Systems, Information Networks
- 4 - Innovations, Organisational Strategies
- 5 - Management Practices in an International Context



University Quebec at Montreal UQAM

Executive Master Business of Administration (MBA),

Business Administration and Management, General, Executive MBA / Montreal – Canada

2014 - 2016



University of Science and Technology

Master Degree of Manufacturing Engineering



DCESS in Quality Engineering and Supply Chain, Tangier – Morocco
2009 - 2011

University of Science and Technology

Bachelor Degree of Manufacturing Engineering,

DCA in Quality Engineering and Productivity, Tangier – Morocco

2006 – 2008



High School of Applied Technology

BTS Degree in Industrial Electronics,

BTS Degree in Industrial Electronics, Tetouan – Morocco

1999 – 2001

Technical High School

Baccalaureate in Mechanical Engineering,

Baccalaureate in Mechanical Engineering Tetouan – Morocco

1995 – 1998

Business Competencies :

Finance : Accounting, Budgeting, Cash Management, Project Valuation,
Financial Analysis, Managerial Finance, Portfolio Management.

Operation Management : Business Process Improvement & Six Sigma, Lean Management,
Strategy Deployment, BSC & Kpi's, ERP management.

Supplier Management : VRF/SVRF, PQA; SRM; Supplier Audit, Supplier Design Review.

Program Management : Reliability & MSA, Clean Project Management, Valeo Design Review.
CIP, APQP&PPAP; CLPP.

Quality Management : Audit ISO / IATF 19649, QRQC Problem Solving, PDCA/FTA
Customer Quality Management, VDA Audit, FMEA, Control Plan.

Personal Key Competencies

Customer Focus / Priority Setting / Problem Solving / Building effective Teams / Drive for Results.

Professional Training & Certificate

- Three months in Industrial Engineering Department of FCI- Hungary :
 - Training in Different Steps of the Process of Connector Assembly.
 - Ensure the Transfer of Production Equipment from Hungary to Morocco.
- Training Seminar: Meeting Management and Time Management.
- EP10 : GMAO Maintenance Management.

- 7 TOOLS : Problème Solving Tools.
- IATF 16649 Certification – Internal Auditor.
- **Quality**: Process Management, Quality Audit, Quality Control.
- AIAG Quality Core Tools: **PPAP, MSA, SPC, APQP, PFMEA.**
- ANPQP Training: Alliance New Product Quality Procedures.
- Renault ASES Training: Alliance Supplier Evaluation Standard.
- Design for Manufacturability and Reliability.
- Project Management : Gannt, Pert.
- TPM : Total Productive Maintenance.
- Q- Concrète VW certification
- Valeo Training Certificat :
 - **5 AXES**
 - **PQA Module**
 - **SRM**
 - **Clean Master Project Management**
 - **SPPC (Special Product and Process Caractéristiques)**
 - **Valeo Supplier Handbook**
 - **FMEA Apis Software**

SKILLS

Informatics

Microsoft Word, Excel, PowerPoint, Access and Outlook.

Languages

- French, English, German and Spanish and Arabic.
- German Language certification ZDAF (Zertifikat Deutsch als fremd Sprache)
- Proficiency Language Certificate ZMP (Zentrale Mittelstufe Prüfung)

Additional Information

- Sport, Internet, Travels, Serious, tenacious, Team Work.
- Driver's Licence and Passeport.
- Member of Automotive Industry Action Group.